



MINI LAB

YIN AND YANG OF INCREASING REVENUE IN TODAY'S ECONOMY

WHEN: June 19th, 2018 10am - 1pm

WHERE: Talon Performance Group
5891 Cedar Lake Road, St. Louis Park, MN
55416

CO-MENTORS: Nancy Meyer, WeMentor, Inc.
Rick Macias, The Sales Board

INVESTMENT: \$79.00

Sign-Up online at www.wementor.com. Scroll down to Buy Now button, click on and type in \$79.00. Follow the rest of the directions. You can pay with PayPal or credit card.

EXPLORE...

YIN: DESIGN YOUR FUTURE SALES FUNNEL

- ❑ *What is* changing in how you are selling?
- ❑ *What if* you could leverage your current situation and make more money?
- ❑ *What will wow* clients and end users?
- ❑ Design a *workable* sales funnel!

YANG: UPSCALE YOUR SALES PROCESS

- ❑ *What is* your current sales cycle?
- ❑ *What if* you looked at it under the microscope?
- ❑ *What ways* can you upscale?
- ❑ How to *implement* your new Sales Process!